

Message Text

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FM SECSTATE WASHDC
TO AMEMBASSY BANGKOK

C O N F I D E N T I A L STATE 157713

STADIS////////////////////
LIMDIS

E.O. 11652:GDS

TAGS: ASEC, TH

SUBJECT:ARMORED VEHICLES

REF: BANGKOK 17232

1. ALTHOUGH AMERICAN AUTOMOBILE MANUFACTURERS DO NOT
PRODUCE ARMORED VEHICLES, THERE ARE A NUMBER OF AMERICAN
FIRMS WHICH CAN PURCHASE VEHICLES AND MODIFY ACCORDING TO
CUSTOMER DESIRES. KNOWN VENDORS ARE:

HESS AND EISENHARDT CO.BLUE ASH AVENUE
CINCINNATI, OHIO 45242

PROTECTIVE DEVICES CORP.
10550 LAWSON RIVER AVENUE
FOUNTAIN VALLEY, CALIF. 92708
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THE WILLARD CO.
P.O. BOX 1710
1306 LOGAN AVENUE
COSTA MESA, CALIF. 92626

PROTECTIVE MATERIALS CO.

P.O. BOX 44, YORK STREET
ANDOVER, MASS 01810

GLEISNER COACH WORK, INC.
32 HAVILAND STREET
NORWALK, CONN. 06854

TETRADYNE, INC.
1681 SOUTH BROADWAY
CARROLLTON, TEXAS 75006

2. BECAUSE OF THE NEED FOR SPECIAL MACHINERY AND EQUIPMENT, ARMORING OF VEHICLES CAN ONLY BE DONE BY THESE COMPANIES IN THE UNITED STATES AT THEIR PREMISES. WORK WOULD REQUIRE QPPROXIMATELY FOUR MONTHS TO COMPLETE. WE WOULD RECOMMEND THAT THE THAI SEND A TECHNICAL REPRESENTATIVE TO THE U.S. TO VISIT THESE COMPANIES, DISCUSS REQUIREMENTS IN MORE DETAIL, AND OBTAIN SOUND COST ESTIMATES.

3. ALTHOUGH OTHER COUNTRIES OR FOREIGN FIRMS MAY OFFER MORE ATTRACTIVE TERMS, U.S. COMPANIES ARE ACKNOWLEDGED AS HAVING GREATER EXPERIENCE AND PROVIDING THE BEST PROTECTION AVAILABLE. VANCE

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